


Transforming businesses through technology



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 AndeanTrade Latam

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Why Andean Trade?



Global experience leveraged locally

Strategic alliances with the most reliable manufacturers.



Execution focused on results

We actively engage with our clients to understand their business requirements, and build solutions that solve their commercial and operational needs.



Industry best practices

All our Service processes are implemented with the best management standards such as: PMI, ITIL, SCRUM, and KANBAN.

Our purpose is to humanize technology. Focusing their contributions on organizational growth.



We are integrators of specialized technological services, and gather more than 22 years of experience with footprint in USA, Colombia, Panamá, Perú and Mexico.



Business Models

In addition to ensuring the best return on your investment, we offer financing models and operating leasing directly with us or through banking entities.



Wide Industry experience

We provide services in all economy sectors with a client satisfaction rating of 99.5%.

Our Main Clients

Banking, Finance and insurance



Retail and mass consumption



Technology and communications



Ports and free zones



Health



Education



Industry



Outsourcing Services



Government



Tourism



Audit and consulting services



Energy, Oil & Gas



■ Multisector Solutions



Andean Networking 4.0

It must not only work, it must perform beyond expectations, optimize the network, be secure and accelerate results.

- Software defined networking.
- Converged connectivity LAN/WLAN/WAN.
- IoT Networks.
- Network analytics and monetization wireless.
- Infrastructure, structured cabling and energy.



Andean Digital Workplace & Workforce

To integrate technology into spaces and be able to communicate properly has always been a challenge. Today it's a reality, bringing down omnipresence barriers no matter when or where.

- Adaptation of collaborative spaces and audiovisual media.
- Conferences virtualization, telepresence, events and education.
- Architecture furniture and civil works for space.
- Contact Center



Andean Cyber Security

Years to build a reputation and a few minutes of a cyber incident to ruin it. Not today with AT security.

- Device Protection.
- Data protection.
- Network protection.
- Workload protection.
- Protection of human layer.



Andean Multi & Hybrid Cloud

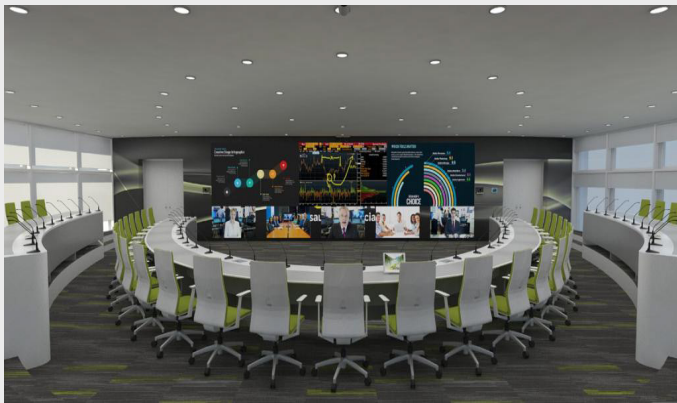
Here or there, always safe, always connected. To ensure business continuity, bring your data protection to the next level with the best backup solutions.

- Computing capacity.
- Storage.
- Virtualization and containers.
- Replication, Backup and Restore.
- Services, applications and platforms.
- Datacenter infrastructure.

Collaborative Space



Design, supply and installation of all space transformation subsystems



Architectural

Electrical

Hydrosanitary

Sensors

Civil works

Air conditioner

Structure

Furniture

Electrical

Cabling

Conectorization

Datapoints

Luminaires

Fire control

Acces control system

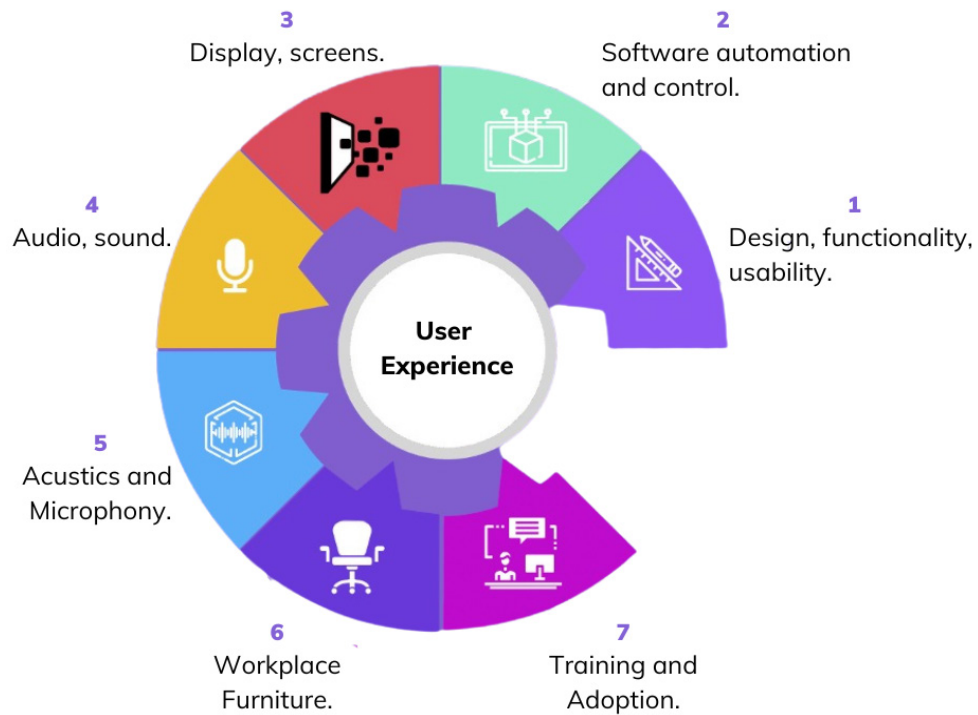
Acoustic glasses

Modular partitions

Floors

Acoustic rugs

Coverage of all subsystems



Same room and furniture, different configuration according to different needs.



Services

End to End Business solutions.



Framework Agreements

- Framework contracts for 1-3 or 5 years with special cost agreements for hardware, software, and services.
- Enterprise Agreement for acquisition and Management of software during life cycle, by consolidating subscriptions, renewals and optimizing software budgets.



Andean Technical Services

To have certified experts in design, implementation and optimization of different platforms allows our clients to have that peace of mind in day-to-day activities.



Andean Consulting services

Side by side companionship to digital transformation processes, identifying the best technologies for each business.



Managed security services

The evolution of security tools requires not only the monitoring of security alerts as conventional SOC's do; thanks to the integration of XDR tools, Andeantrade has managed service that allows detection and response to threats, which allows our clients to make the most of their security tools, minimizing the load on their security teams and taking advantage of them for the analysis and timely resolution of incidents.



Andean Managed Services

Is an innovative management, control, and visibility solution designed to efficiently respond to business challenges while guaranteeing its continuity.



Andean Support Services

Events solution in an agile and proactive manner, committing ourselves to your business objectives and facilitating reliable and efficient operations.



Managed Services MSP

We offer Solutions on a scalable and consistent modular model.

- Creation of Service including monitoring and administration.
- Outsourced Management and full support with software on cloud and complementary services.
- Optimized and automated Billing on a monthly basis .
- Monthly software.



Solutions specialized by industry

Transforming traditional businesses into digital businesses has never been so simple. Today it's possible by using sensor integration, monitoring solutions, reports, alarms, and data analytics.



Education 4.0

Accompany the ambition of the education system to train suitable professionals to lead the digital transformation of the region. We design a new education according to regulatory guidelines and new challenges imposed by external factors that represent new opportunities.



Banking

Branch of the future:
Digital, innovative and agile branches; that generate trust and value for banks and their customers.

Secure remote access:
Solutions that allow access from anywhere with the security of the data center itself without sacrificing the integrity of people and their data.



Energy

We run the business with secure, integrated and quick access information

- Connectivity, security and IoT solutions.
- Intelligent lighting solution.
- Video surveillance.
- Heat sensors for substations.



Retail

Businesses with monetizable Wi-Fi zones, management and customer recognition from the Wi-Fi, customer recognition through intelligence of the information obtained, customer recognition and actions that generate a better experience and profitability.



Industries 4.0



Shifting from analog models to customer-focused digital models is a huge challenge for the industry. Facing challenges such as changes in consumer trends accompanied by a customer asking for an innovative response and tailored products that meet their needs is only achieved through digital transformation.

Smart Cities



Using technology, we provide traditional and IOT services to solve everyday problems. Wi-Fi connectivity, LTE and video surveillance with facial recognition, accompanied by the integration of intelligence to current communication devices, allow us to guarantee efficiency in emergency responses and security.

Ports and terminals



The future of ports will depend on how smart they are, which is why it is important to start from the base, which is to connect technologies with the operational needs of the business. Including modern technologies in port activity will have a significant impact on cost reduction.

Behavior analysis

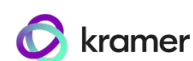


We design intuitive user experiences through Wi-Fi analytics and data science. Monetize the wireless network: Receive information from the network and turn it into business opportunities.



Strategic partners

AndeanTrade has the Support of the most prestigious manufacturers worldwide.



Awards

Awarded by numerous manufacturers as **their first sales and solutions development Partner** in countries of the region.



Cisco Awards

Awarded for 6 years consecutive as best partner.



Palo Alto Awards

Fastest Growing Partner Award.



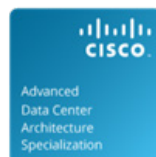
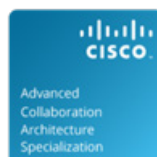
Dimensión Data

Recognized as a Strategic partner for the region.



Great Place To Work

Recognized as a great place to work.





andeantrade.com.co
andeantrade.com.mx

Adriana Castro
acastro@andeantrade.com.co
Mobile. 3202320431

Cra. 7 #116-50 WeWork Of. 03-115 Bogotá, Colombia
Cra. 53 #80-198 WeWork Barranquilla, Colombia
Calle. 7D #43^a - 40 WeWork Medellín, Colombia

Álvaro Obregón #270, Int. 150, Col. Condesa, Del. Cauhtémoc,
C.P. 06100, CDMX

Calle Grimaldo del Solar 162, Miraflores, Perú

Calle Ricardo Arias, Torre Advanced piso 1, Distrito Bella Vista,
Panamá



andeantrade.com.co
andeantrade.com.mx

Vanessa Gómez
vgomez@andeantrade.com.co
Mobile. 3003469256

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Cra. 53 #80-198 WeWork Barranquilla, Colombia
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Panamá



andeantrade.com.co
andeantrade.com.mx

Seydis Guerrero
sguerrero@andeantrade.com.co
Mobile. 3013617783

Cra. 7 #116-50 WeWork Of. 03-115 Bogotá, Colombia
Cra. 53 #80-198 WeWork Barranquilla, Colombia
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